





The sponsor, who had worked with Medpace successfully in the past, chose a larger CRO for their drug development needs with a particular study. While a large company offers some advantages, the sponsor felt something was missing.

Medpace recognizes the complexities of guiding a drug through development and that this process requires a delicate touch and careful attention to detail. When Medpace was asked to step in and complete a trial started by a larger CRO, the small and focused hands-on team at Medpace proved to be superior to the big company's hierarchy and bureaucracy. Medpace has built a reputation as a collaborative CRO with first-class features and qualities some sponsors report are difficult to find at larger companies.

Knowing from previous experience that Medpace has an extraordinary track record of successful NDA submission and approval, and in need of regulatory guidance, the sponsor quickly requested Medpace's assistance. A key factor resulting in the rescue effort of this client was indeed the regulatory expertise of Medpace.





Along with this extraordinary expertise came a high degree of accountability and ownership. Small, competent project teams brought forward a concentrated focus, eliminating gray areas sometimes seen with larger companies. It was clear who was responsible for what tasks and all duties were clear cut, avoiding confusion and uncertainty. The sponsor knew who to turn to for specific issues, confident that solutions would be offered in a timely fashion. In turn, this accountability fostered an exceptional level of communication with no hidden agendas and a great deal of mutual trust.

Another attractive attribute was Medpace's flexible approach to clinical trial management. Although "flexible" is not an adjective that describes all organizations, the sponsor called upon Medpace specifically because prior experience indicated this was customary. The sponsor knew that Medpace strives to create a team-oriented environment, where sharing ideas and accepting input are standard processes. All of the core procedures are still present, but with adaptability.

A bigger CRO does not necessarily equal bigger results. Experience, expertise, and focus beats size every time.

## **About Medpace**

Medpace is a scientifically-driven, global full-service clinical research organization (CRO) providing Phase I-IV clinical development services for drug, biologic, and device programs. Medpace's physician-led, high-science, and disciplined operating approach leverages regulatory and therapeutic expertise to accelerate the global development of safe and effective medical therapeutics across all major areas including oncology, cardiovascular, metabolic/diabetes, infectious disease, and neuroscience. Learn more at Medpace.com .

## **Sponsor Testimonials**

"Medpace delivers reliable results on-time and within budget better than any CRO I've worked with."

"No matter the size or scope of our studies, Medpace's dedicated team of professionals treat us as if we're their only client."

"As a full-service CRO, Medpace has the knowledge, depth, and breadth to successfully navigate us from 'first-in-man' through NDA."